

SCC eFile

2013 ANNUAL REPORT  
COMMONWEALTH OF VIRGINIA  
STATE CORPORATION COMMISSION

213550287

1.) CORPORATION NAME:

**CNL/Insurance America, Inc.**

DUE DATE: **11/30/2013**

2.) VA REGISTERED AGENT NAME AND OFFICE ADDRESS:

**CT CORPORATION SYSTEM  
4701 COX ROAD, SUITE 285  
GLEN ALLEN, VA**

SCC ID NO: **F1528860**

5.) STOCK INFORMATION

| CLASS  | AUTHORIZED |
|--------|------------|
| COMMON | 5,000,000  |

3.) CITY OR COUNTY OF VA REGISTERED OFFICE:

**HENRICO COUNTY**

4.) STATE OR COUNTRY OF INCORPORATION:

**MN**

6.) PRINCIPAL OFFICE ADDRESS:

ADDRESS: 2960 RIVERSIDE DR

CITY/ST/ZIP: MACON, GA 31204

7.) DIRECTORS AND PRINCIPAL OFFICERS:

All directors and principal officers must be listed. An individual may be designated as both a director and an officer.

|                 |                           |   |  |
|-----------------|---------------------------|---|--|
|                 |                           | <input checked="" type="checkbox"/> OFFICER | <input checked="" type="checkbox"/> DIRECTOR |
| NAME:           | CHRISTOPHER ROBERT GREENE |   |  |
| TITLE:          | P/CEO                     |   |  |
| ADDRESS:        | 2960 RIVERSIDE DR         |   |  |
| CITY/ST/ZIP/CO: | MACON, GA 31204           |   |  |

|                 |                     |   |  |
|-----------------|---------------------|---|--|
|                 |                     | <input checked="" type="checkbox"/> OFFICER | <input checked="" type="checkbox"/> DIRECTOR |
| NAME:           | WARREN JOHN ZACCARO |   |  |
| TITLE:          | VICE PRESIDENT      |   |  |
| ADDRESS:        | 400 ROBERT ST N     |   |  |
| CITY/ST/ZIP/CO: | ST. PAUL, MN 55101  |   |  |

|                 |                   |   |                                   |
|-----------------|-------------------|---|-----------------------------------|
|                 |                   | <input checked="" type="checkbox"/> OFFICER | <input type="checkbox"/> DIRECTOR |
| NAME:           | TERRY A MCCLELLAN |   |                                   |
| TITLE:          | VICE PRESIDENT    |   |                                   |
| ADDRESS:        | 2960 RIVERSIDE DR |   |                                   |
| CITY/ST/ZIP/CO: | MACON, GA 31204   |   |                                   |

|                 |                          |   |                                   |
|-----------------|--------------------------|---|-----------------------------------|
|                 |                          | <input checked="" type="checkbox"/> OFFICER | <input type="checkbox"/> DIRECTOR |
| NAME:           | CARSWELL HANNON PETERSEN |   |                                   |
| TITLE:          | VICE PRESIDENT           |   |                                   |
| ADDRESS:        | 2960 RIVERSIDE DR        |   |                                   |
| CITY/ST/ZIP/CO: | MACON, GA 31204          |   |                                   |

|                 |                   |   |  |
|-----------------|-------------------|---|--|
|                 |                   | <input checked="" type="checkbox"/> OFFICER | <input checked="" type="checkbox"/> DIRECTOR |
| NAME:           | J KEATH DANIELS   |   |  |
| TITLE:          | TREAS/CFO         |   |  |
| ADDRESS:        | 2960 RIVERSIDE DR |   |  |
| CITY/ST/ZIP/CO: | MACON, GA 31204   |   |  |

I AFFIRM THAT THE INFORMATION CONTAINED IN THIS ELECTRONIC REPORT IS ACCURATE AND COMPLETE AS OF THE DATE BELOW AND THAT I AM LEGALLY AUTHORIZED TO SIGN THIS REPORT.

|   |   |            |
|---|---|------------|
| /s/ WARREN JOHN ZACCARO                             | WARREN JOHN ZACCARO, VICE                     | 10/29/2013 |
| SIGNATURE OF DIRECTOR/OFFICER LISTED IN THIS REPORT | PRESIDENT<br>PRINTED NAME AND CORPORATE TITLE | DATE       |

It is a Class 1 misdemeanor for any person to sign a document, which includes this electronic record, that is false in any material respect with the intent that the document be delivered to the Commission for filing.